

Salvador Orofino

A native of Seattle, Washington, Salvador's work focuses on assisting the entrepreneurial lifecycle and sustainable business practices. After extensive training and professional experience in the field of international trade, Salvador's focus narrowed to assisting domestic small to medium-sized businesses operate with more protection. He advises on corporate law, general in-house counsel, wealth preservation techniques, and real property law with an emphasis on sustainability and procurement. Salvador also has developed a unique athlete practice where strategic counsel on business management is tailored for the athlete and his/her family.

Practice Areas:

General In-House Corporate Counsel, including

- Contract Representation
- Mergers and Acquisition
- Real Property Law

Wealth Preservation counsel, including

- Individual and Family Office Planning

Admitted Practice:

Florida, Member since 2003.

Application pending California 2010.

Professional Employment:

- 2007-Present, Principal, *The Orofino Group, PLLC.*
- 2002-2007, Associate, *The Kleinfeld Law Firm*, Miami, Florida. Specialized in family office planning and in-house counsel for family businesses. Developed Action Group and Trade Group within the firm.
- 2002, Mexico Desk Officer, *The U.S. Department of Commerce*, Washington, D.C.

Professional Associations:

- The Florida Bar, Business Law Section
- 1% for the Planet, Member since 2007

Edited and revised published treaties with official credits:

- *Transportation Logistics and the Law, First Edition*
- *Langer on Practical International Tax Planning, 4th Edition*
- *Towards New Customs and Practices on Documentary Credits, INCOTERMS Press*

Interviews:

- February, 2008 – Racer X Illustrated, 5 Minutes with Salvador Orofino, Motocross Money Man.

- NPR News Radio

Published Articles:

- 2009 – *Transworld Business*, Understanding Bankruptcy, Secured; Preferred, Huh?
- February, 2007, *Transworld Business*, What Do You Mean It's Not Covered?
- June, 2006, *Transworld Business*, The Money Game.
- November, 2006, *Trusts and Estates*, Kleinfeld Denis A. with contribution from Salvador C. Orofino, *Rules of Engagement*.
- November, 2005, Kleinfeld, Denis A. and Salvador C. Orofino, *Nailing the Lawyer for His Debtor-Client's Sins; Appropriate Behavior vs. Over-the-Line*. 144 *Trusts and Estates* 36 (November 2005)
- August, 2005, *Transworld Business*, Exit Strategies for the Boardsports Retailer, Part Two.
- June, 2005, *Transworld Business*, Exit Strategies for the Boardsports Retailer, Part One.
- May, 2004, *Inter-American Trade Report*, Mexico: Recent Developments in Secondary Mortgages.
- November, 2003, *Offshore Investment*, Latin America, free trade and investment.
- October, 2003, *Offshore Investment*, Mexico, The Conduit for the Americas.

Speeches:

- Invited Speaker: 2010, 2nd Annual Tribal Law Sports Seminar, Key Note Speaker.
- Invited Speaker: 2007, Florida Media Market, Global conference.
- Invited Speaker: 2006, Surf Expo Retailers Summit: *Business Succession Planning*.
- Invited Speaker: 2005, Board Retailers Association Summit: *Asset Protection & Exit Strategies for the Board Sports Industry*.
- Speaker, 2003, American Association of Attorney-Certified Public Accountants: Understanding NAFTA.
- Speaker 2002, Department of Commerce, Virginia Small Business Council.

Research:

- 1999-2001, Sole research assistant to Evo DeConcini Professor of Law at the University of Arizona College of Law and Director of the National Law Center for Inter-American Free Trade.
- 2000-2001, Sole research assistant to Adjunct Professor William Augello, prominent transportation law attorney.

Academics

- 2000, Received his *J.D.* from the University of Arizona College of Law, Dean's List Recipient 2000 and 2001
- 2005, Pocket MBA, Boston University.
- 1997, University of Washington, Jackson School of International Studies, Dean's List Recipient.